



**SALES BULLETIN**

**SUBJECT: November 1, 2016 Price Increase**

**DATE: 9/1/16**

**BULLETIN No. RES09- 16SB**

**TO ALL METAL-FAB DISTRIBUTORS & REPRESENTATIVES:**

Due to the higher cost of metal as a result of tariffs implemented by the United States on steel supplied from China, Metal-Fab will implement a price increase as a product of the tariffs. We have incurred multiple price increases throughout 2016 from our suppliers and we expect that trend to continue. A 3 to 5 percent price increase will go into effect November 1st, 2016 for all Metal-Fab products.

B-vent (3-30")	5%
AL Liners	3%
SS Liners	3%
Temp Guard	4%
Air Cooled Temp Guard	4%
Pellet Vent	4%
Premium Bio Mass	4%
Black Stove Pipe	4%
Direct Vent	4%
Corr Guard	4%
Dampers	5%
GRD	5%

On or before October 1<sup>st</sup>, 2016, new list price sheets that reflect the necessary percentage increase will be available in an electronic version in an Excel or pdf format, on Metal-Fab's Customer Service Portal or by contacting customer service. If you have questions about entering our Customer Service Portal, or would like more information, please contact our customer service department at (800) 835-2830, or send an email to [residentialorders@mtlfab.com](mailto:residentialorders@mtlfab.com)

If you have any questions, please contact your local representative or call us at (800) 835-2830.

Sincerely,

Scott Schmelzer  
Director of Residential Sales  
Metal-Fab Inc.